## Evaluation + Culture = Change

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# CULTURE

Shared set of basic assumptions learned by a group in the process of solving problems which, having been successful, are taught to other members.

### **Chat Discussion:**

## What does a culture of evaluation look like?

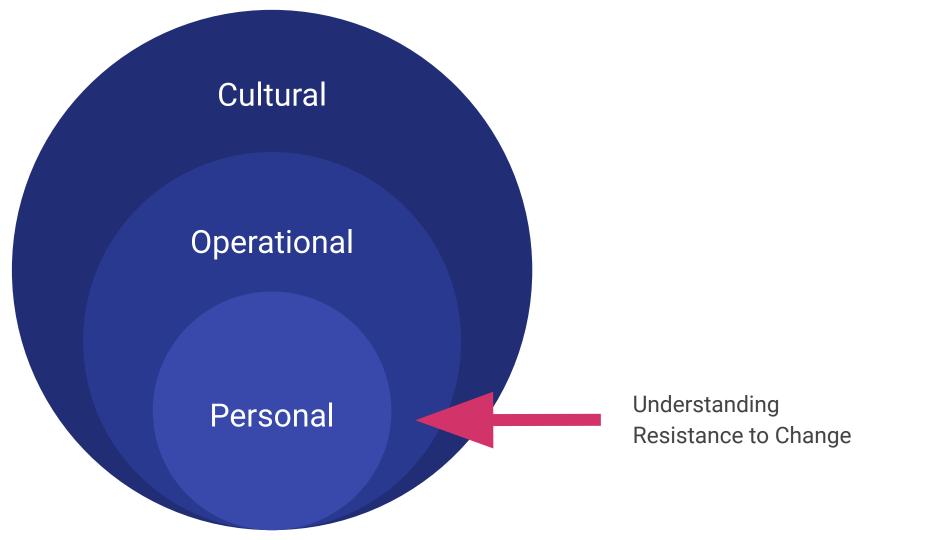
Under the best possible circumstances, what does it look like, feel like, sound like at your organization if everybody gets it about measurement, evaluation, and assessment?

### Poll:

## Where are the gaps?

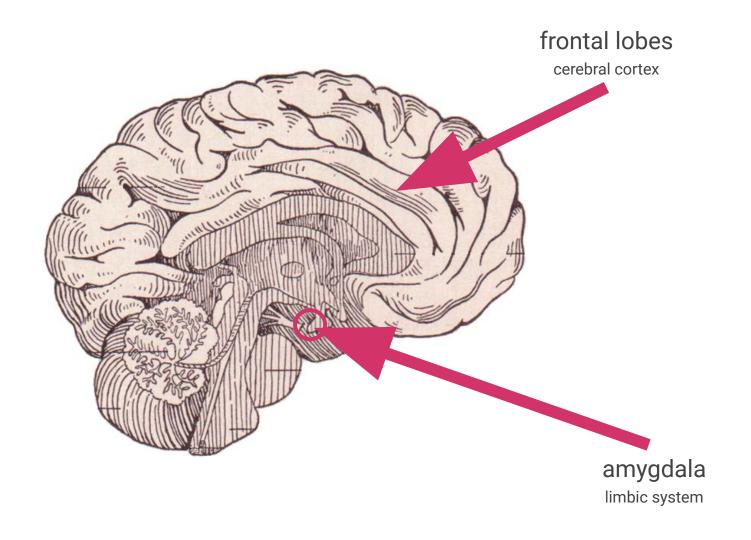
What are the biggest gaps in your organization between the ideal and where you are now?

Choose as many as you like. If you think of others, put them in the chat.



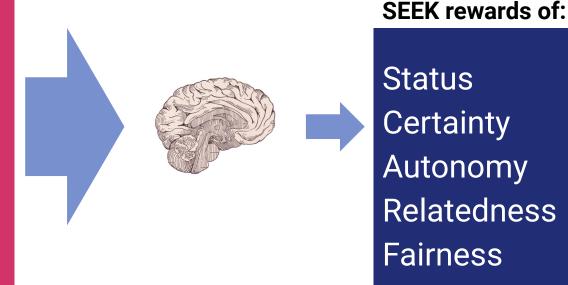
# Change is fundamentally emotional.





#### **AVOID** threats to:

Status Certainty Autonomy Relatedness Fairness



## SCARF: a brain-based model for collaborating with and influencing others

Status - rank, expertise, experience

Certainty - predictability

Autonomy - agency, control

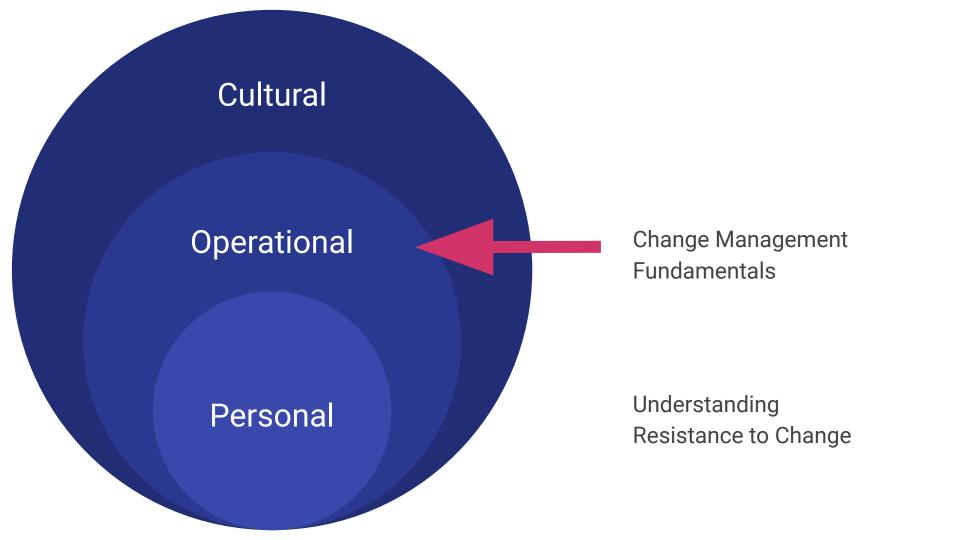
Relatedness - belonging, acceptance

Fairness - justice, transparency

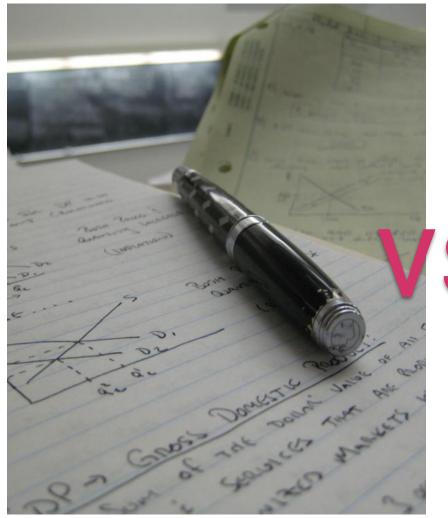
### **Activity:**

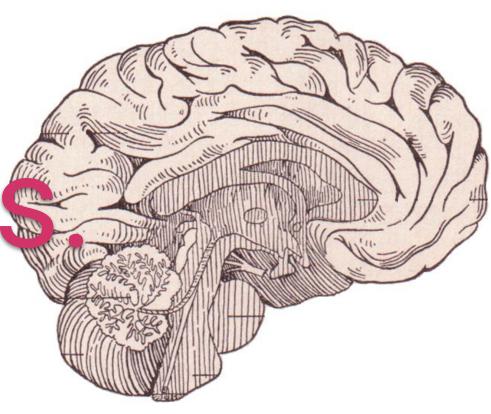
## Why is evaluation threatening?

https://bloominglibraries.com/WhylsEvaluationThreatening



- → Selling the problem
- → Change starts with endings
- → The messy middle
- → Find early success



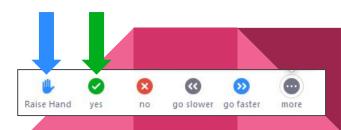


### **Breakout Activity:**

How do you convince people that we provide better service when we take time for evaluation?

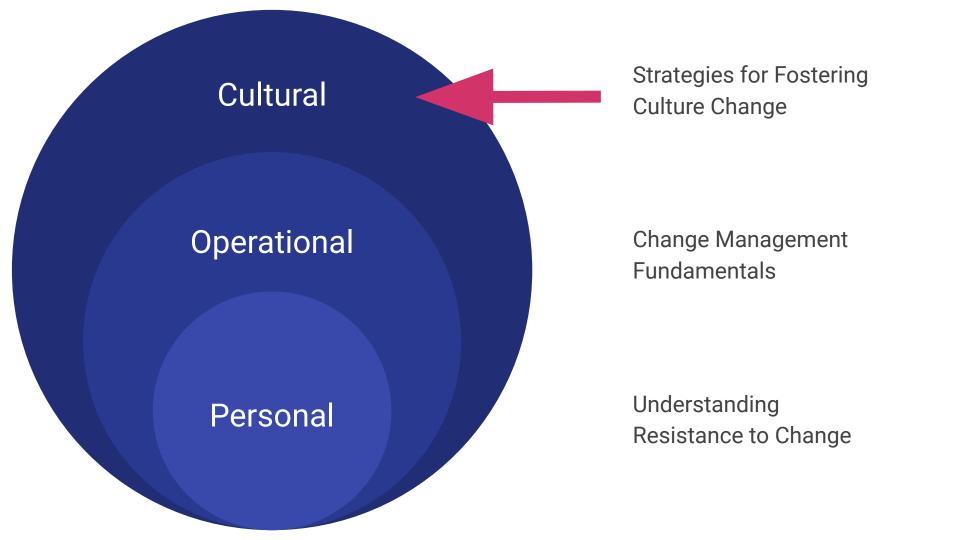
https://bloominglibraries.com/EvaluationElevatorPitch

Come up with an elevator pitch – a 30-second statement that convinces people they should care about evaluation.



- → Selling the problem
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### **Chat Discussion:**

## How can you remove obstacles to evaluation?

What things can you do to make the process of gathering or using data self-reinforcing?

### Reflection:

What are three things you can do to help foster a culture of evaluation at your organization?

When you're done, click the green checkmark for "Yes" at the bottom of your participants box.

